

Commercial Collections

We all hope customers pay on time but this is not always the case. Not all businesses have access to a trained and dedicated credit team. So who can you call on to assist with chasing those overdue debts?

NCI Commercial Collections embraces an empathetic approach when dealing with problematic customers.

Our broad experience in the trade credit arena has repeatedly proven the value of this. We work closely with our clients, allowing them to focus on long term partnerships with their customers. We preserve relationships while ensuring timely collections.

5 reasons why all is not lost

1 Protect your debtors ledger

Your debtors ledger is probably your greatest asset. The threat of bad debt is often unsettling and sometimes even the best credit management practices cannot prevent a bad debt from occurring.

2 Reduce your costs

Negotiation is more effective than litigation. It can not only prevent a late payment becoming a bad debt, it can also preserve the customer relationship and keep costs down.

3 Improve your cash flow

In addition to helping you with problem debtors, we provide a regular accounts receivable service designed to collect all your payments on time.

4 Risk free collections

You only pay for what you receive. No joining fees or on going subscription fees. We operate on a no success, no fee basis, guaranteeing cost effectiveness.

5 Real time reporting

When information is vital and you need to know immediately, our client portal gives you the freedom to view the status of your collection action, 24/7. We also provide accessible, sound and strategic advice on your debtors at no additional cost via email or telephone.

Why use NCI for your commercial collections?

- No joining fees. We operate on a no success, no fee basis. You only pay on successful results.
- A competitive fee - 12% commission on money recovered with a minimum of \$100 plus GST and maximum of \$6,500 plus GST per debt. This ceiling of commission will save you money. You never have to pay more than \$6,500 plus GST, whatever the size of your debt.
- In many cases, we collect the commission fee from the debtor, hence no additional cost to you.
- Vital compliance advice - to help you stay within the credit insurance policy conditions and protect your insurance cover and 'salvage' rights.
- Local representation through our branch network - to cut out the 'middle man' and reduce extra costs of solicitors, agents or other third parties.

NCI Legal

NCI can assist with ensuring your legal matters are met, to achieve this we have partnered with a comprehensive panel of solicitors. Whether you require a court judgment or just need your terms and conditions reviewed, we have a solution for you.

- Local representation in Australia and New Zealand
- Specialists in preference claims, contract disputes and credit applications
- Many years of knowledge and experience
- Competitive rates for all services
- Receive updates through NCILink
- All managed through your dedicated NCI contact

Talk to us today

NCI
p | 0439 118 875
e | archana.chawla@nci.com.au
w | nci.com.au

Risk Mitigators
p | 02 9615 9833
e | admin@riskmitigators.com.au
w | riskmitigators.com.au